

Are you running your business or is your business running you?

Clarify. Simplify. Achieve your Vision.



Mark O'Donnell

IS THIS YOU?

Many of the most successful entrepreneur and business leaders work longer hours and get less return on their investments of time and money.

Maybe you grapple with some of these challenges:

- Lack of Control** over time, markets or your company.
- People** who don't listen, understand or follow through.
- Profit** that's inconsistent and/or there's not enough.
- Growth** is happening, but you can't break through to the next level.
- Quick fixes** that come-and-go, bringing little change and continued frustrations

DON'T LET THE BUSINESS RUN YOU!

Get a grip on your business.

Are you a business owner or a senior level executive and want to see your business consistently run better and grow faster? Invite Mark O'Donnell to speak to you or your business group. Mark will deliver a powerful, inspirational presentation that will introduce you to the Six Key Components™ of a successful business.

Mark's interactive style and experience-based real-world insight makes this an eye-opening event for growth-oriented business leaders.

At the conclusion of this complimentary workshop, you will walk away with a set of simple, practical tools that you and your leadership team will use immediately to focus on priorities, get clear on issues and gain traction together, as a healthier leadership team.



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Certified
EOS®
Implementer

"Approximately 2-1/2 years ago we started working with Mark O'Donnell to implement the Entrepreneurial Operating System. At that time we recognized that we were "hitting the ceiling" and that I as the business owner was a bottleneck causing delays and frustration. With Mark's wisdom, guidance and foresight we were able to set up the processes needed to properly delegate away many of the responsibilities that were consuming much of my time. As a result of carefully choosing who to delegate each responsibility to and ways to ensure accountability, I learned to become comfortable with giving up control and as Mark often says "letting go of the vine".

The immediate result when we started was recognizing that by delegating away items that I did not love to team members that did, we ended up with much better results quicker than anticipated. By the end of 2018 we anticipate having increased the number of team members (Right People Right Seats) as well as revenue by 3X. Additionally we are much better at recruiting, hiring, rewarding and providing feedback to our team.

Personally, our leadership team has become much happier by all focusing more on areas of the business that we love, on a team that we are even more confident will remain successful and while spending more time with our loved ones.

We are forever grateful to Mark and the entire team at O4G"

Brian Sullivan
President
Sullivan Engineering